# VENDING MACHINES SOLUTIONS

**stas network** international production line

STAS VMS SA
*stas*
Vending Machines Solutions
www.vms.stasusa.com
8888

*The new trends of tomorrow for investment in STAS Intelligent Vending Machines for COVID-19 protection products!*

FLORIN SUCIU
STAS GROUP

*stas vending machines solutions*

# Agenda

STAS VM A2

stas vending machines solutions

# About Intelligent VMS Project in Romania

- **Intelligent VMS equipment**
  1. The future of retail "on the way" vending is here! STAS group developed the newest technology for medical products for COVID-19 on the market.
  2. The machines has the newst capabilities for online full 24/7 stock management, payments does by contactless facilities and the advertising capabilities on the digital displays.
  3. All our equipment is EU certified and have a full web-developed software for online control and management.
- **Medical products for the COVID-19 treatment and control**
  1. We will have based on the requirements of the law for outdoor usage of the facial masks with 3 layesr, with 5 layrs, gloves sanitizers and rapid test for COVID-19 anti-corps presence in the blood.
  2. All the produsts are EU certified and on that by some Top laboratories and the Ministry of Health of Italy, Spain and Germany.
- **Machines network**
  1. Public partnerships with city halls, business centers, Transportations stations – metro, trains, buses, airports.
  2. The project start with a 300 units pilot program in Bucharest and every 6 month we move to the next fase of 300 units.

# STAS Intelligent VMS

**STAS VM A2**

**MEDICAL PRODUCTS COVID-19**

**PUSH**

**Mobile & Efficient Management**

**1. SMART Stocking Control**
Operators can access a mobile dashboard application 24/7 to retrieve real-time transactions and data analysis of sales performance, which leads the operators to data and management of inventory stock levels to optimize the restocking route and effectively maximise the revenue opportunities.

**2. SMART Hardware Maintenance**
Instant visibility through remote monitoring capability can proactively notify of any potential technical issues that need to be addressed prior to machine failure.

**3. SMART Target Marketing**
Integrated with a RealSense™ camera in the intelligent vending machine, real-time consumer behaviour/demographic reports allow the operators to gather product campaign feedback instantaneously. For instance, product preference by which group of people in terms of their age, gender and location, allowing more time to take business strategies to the next level.

**STAS VM A2**

## Vending Machine
## with LCD  Advertising Screen

Type:  Medical products/ Food/ Drinks

Environmental
Condition:  Indoor/ Outdoor

Payment:  Card/ Phone

Charge System:  Contactless / Debit

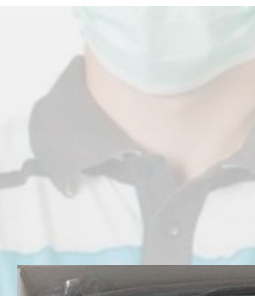Function:  Cooling

Touch Screen:  Yes/ 40-50 inches

Customer

*stas vending machines solutions*

# STAS MEDICAL PRODUCTS FOR COVID-19

LATEX GLOVES

CAP WITH SHIELD

Disposable Protective Clothing

COVID-10 TESTS

Face Shield
splash protection

5 LAYERS MASKS

3 LAYERS FACE MASKS

COVID-19 TEST

STAS VMS SA
Vending Machines Solutions
www.vms.stasusa.com

stas vending machines solutions

# About Intelligent VMS Projects in Europe

- **Develope future projects in bordered countries**
    1. **Starting with the Q1 in e intend to mix the stages between Romanian market and Bulgaria, Hungary and Austria.**
    2. **Moldova will be in our plans with 20% of each phase.**
- **The equipment**
    1. **We will developed all the equipment with the EU developed in mind.**
    2. **This will include the accesibility of the software for all main european languages and services technics.**
- **The products**
    1. **The main products list will be added with more products like face shields, combinesons, shoes covers and caps.**
    2. **For the medical facilities like hospitals and ICUs we are prepare to offer also more equipments like ventilators, room sanitizers, masks and any other equipments by request**
- **Web-development and support**
    1. **We will have our portal for orders, management and Q/A**

# Investor's Advantage

## UNIQUE PROJECT

STAS VMS is an unique project at this moment on the market and our company already invested in machines development and products.

## SHORT TURNAROUND TIME

Because our great mark-up we can have 4 rotations per year at a very good price. Our project can have short time investors and medium time ones.

## ASSET VALUATIONS

The project has 50% investment in the assets ( machines) and 40% in the products. We can offer olso the transformation of the bonds into shares if the investors want.

## GOING PUBLIB IN NEXT YEAR

Experts say that the company based on this project can go public after the pilot project. This is our intention too to mix in the future a share listing with the bonds issued.

# STAS VMS SA – de novo company

*Helping you invest in the future!*

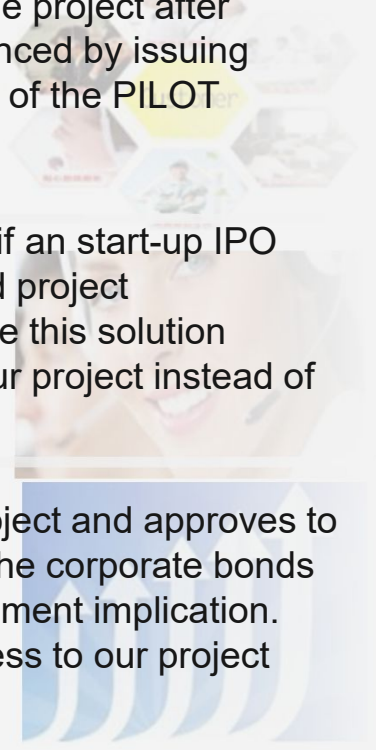**STAS ACADEMY SA PROJECT MANAGEMENT**

**STAS VMS SA**

**INVESTOR**

The project was developed by STAS ACADEMY SA and is requiring the funding approaches for getting financial aid to start the project after approval and confirmed that the company can be financed by issuing corporate bonds for 3-5 years to cover in the first faze of the PILOT Project in Romania.
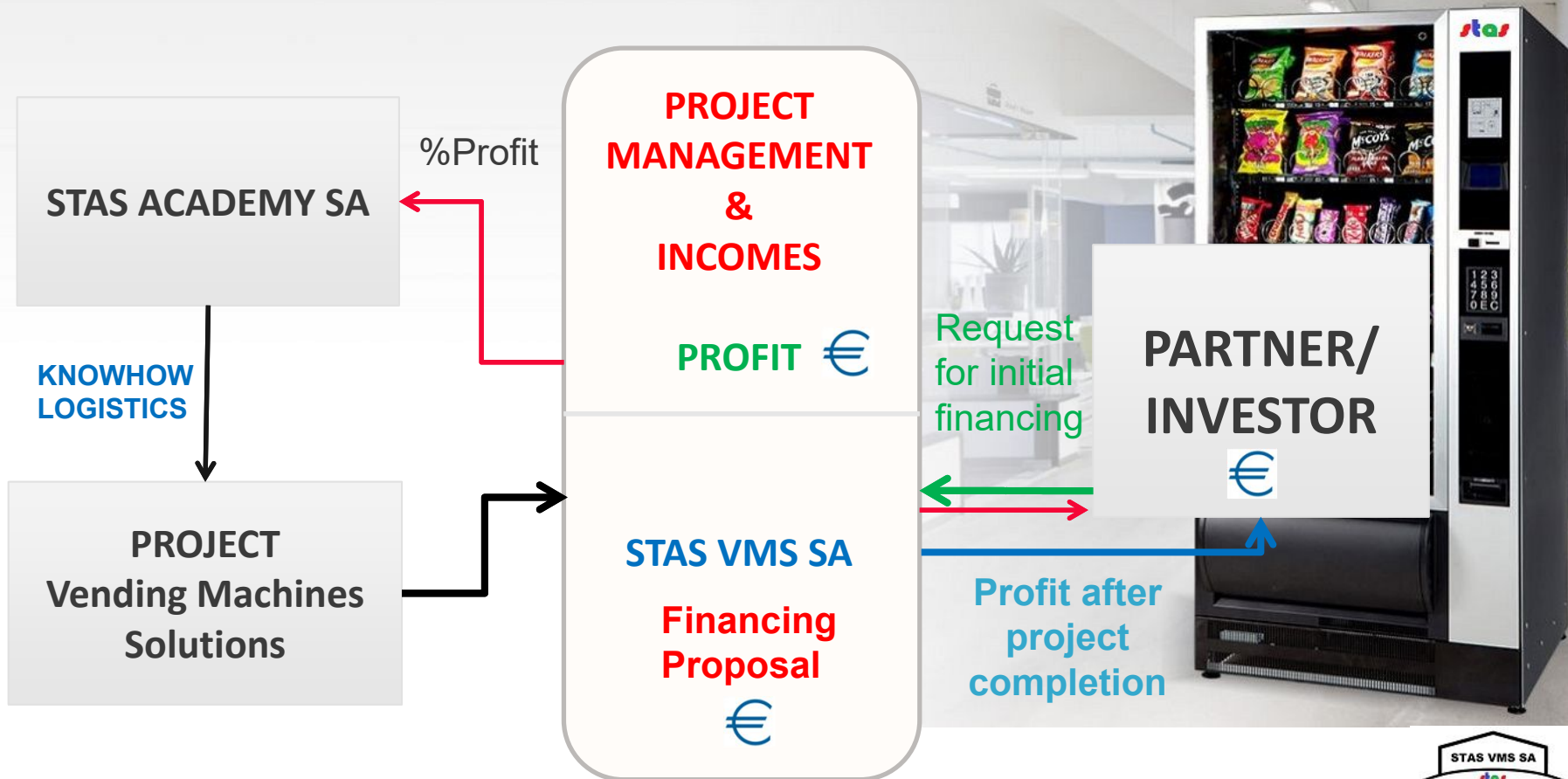
STAS VMS SA will be formed as a de novo company if an start-up IPO will holds a strongest position in financial services and project development based on our consultants view. We agree this solution better to assure the investors by the participation in our project instead of an "investment" not managed.

The investor may verify the value and worth of the project and approves to financing the project at a predefined interest offer by the corporate bonds or to be part of the "de novo" company with a management implication. Either way we as project developers will offer full access to our project development and incomes.

# Business Proposal and Planning

## Building a tripartite partnership



STAS ACADEMY SA

%Profit

KNOWHOW LOGISTICS

PROJECT Vending Machines Solutions

PROJECT MANAGEMENT & INCOMES

PROFIT €

STAS VMS SA

Financing Proposal €

Request for initial financing

PARTNER/ INVESTOR €

Profit after project completion

STAS VMS SA
stas
Vending Machines Solutions
www.vms.stasusa.com
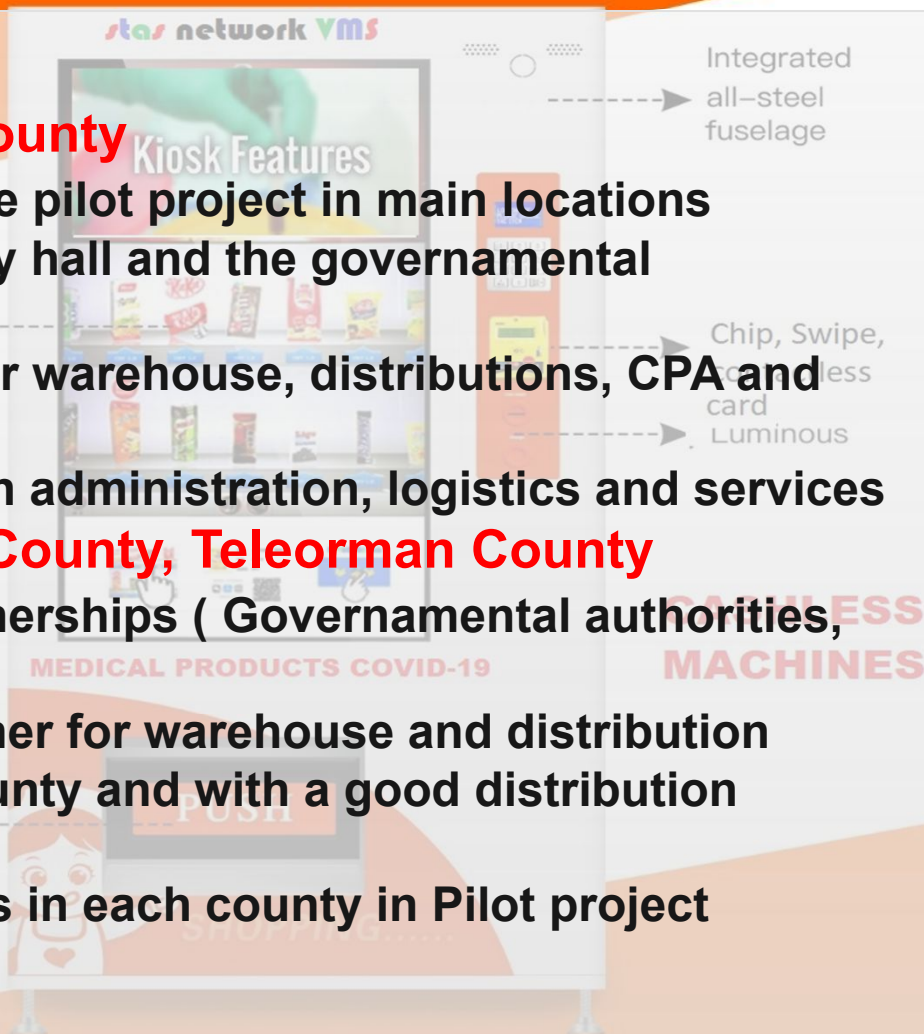8888

# PROJECTS FAZES

- **Pilot Project Q2-Q3 2020**
  - **Bucharest and Prahova county**
    - ✓ **150 units installed in the pilot project in main locations**
    - ✓ **partnership with the city hall and the governamental authorities**
    - ✓ **externalised services for warehouse, distributions, CPA and legal.**
    - ✓ **8-10 persons involved in administration, logistics and services**
  - **Prahova County, Giurgiu County, Teleorman County**
    - ✓ **Public and private partnerships ( Governamental authorities, city halls association)**
    - ✓ **the location of our partner for warehouse and distribution**
    - ✓ **One of the strongest county and with a good distribution network**
    - ✓ **Project will have 50 units in each county in Pilot project**

# Project Faze two

- **Faze two – 300 units Q1 - 2021**
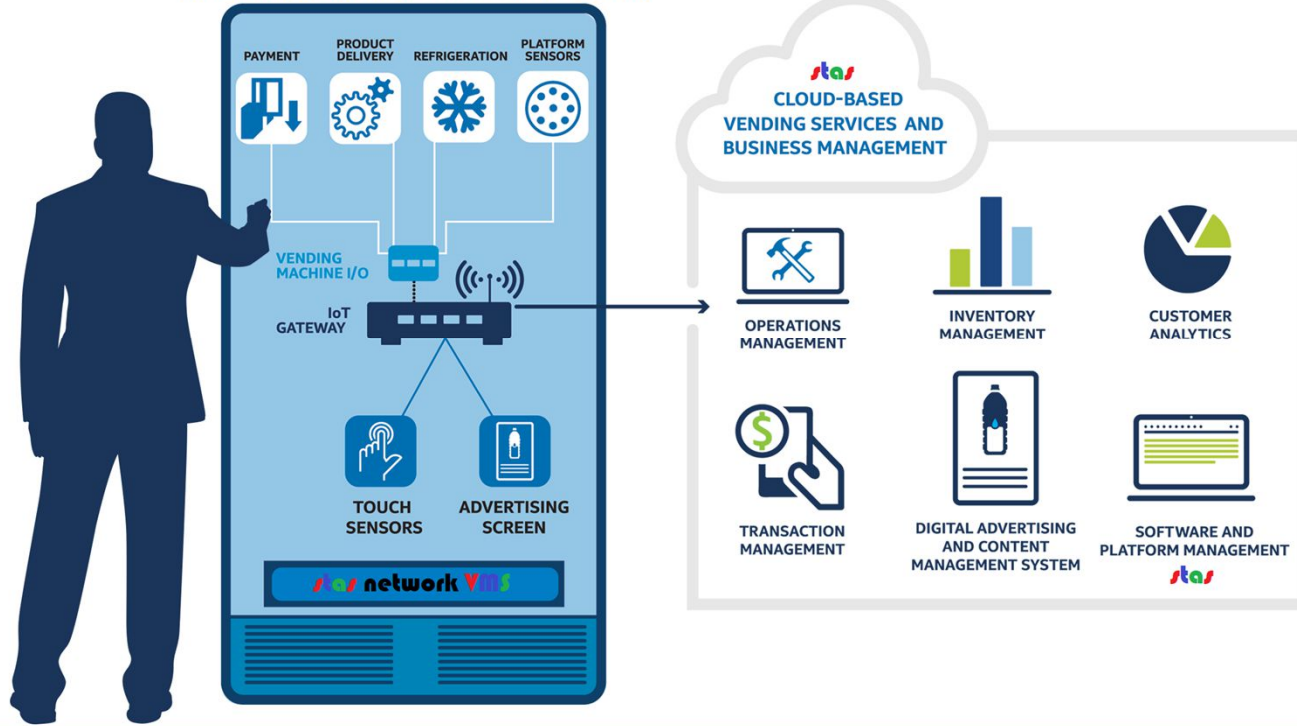  - **Brasov County, Mures County and Cluj County**
    - ✓ Public and private partnerships ( Governamental authorities, city halls association)
    - ✓ the location of our partner for warehouse and distribution
    - ✓ One of the strongest county and with a good distribution network
    - ✓ Project will have 50 units in each county
  - **Arges County, Bihor County, Sibiu County**
    - ✓ Public and private partnerships ( Governamental authorities, city halls association)
    - ✓ the location of our partner for warehouse and distribution
    - ✓ One of the strongest county and with a good distribution network
    - ✓ Project will have 50 units in each county

**STAS ACADEMY SA**
**47A EROU IANCU NISOLAE ST.**
**VOLUNTARI 077190 ILFOV**
**+40-766996010**
**stas.florinsuciu@gmail.com**